



“ We’ve consistently seen 25-27% savings on nightly rates. ”

Lindsay Devine, Freije-RSC



Freije-RSC Engineered Solutions Company is a national specialty engineering, service and installation services firm providing value-added infrastructure services to clients requiring the highest level of guaranteed system quality, performance and reliability.

THREE WAYS TO IMPROVE A TRAVEL PROGRAM

With crews traveling nationwide to build commercial and industrial facilities, Freije-RSC has an extensive travel program. They recently partnered with CLC to make 3 major improvements.

WHAT CHANGED?

1. Hotel savings

Freije-RSC has consistently saved 25-27% on nightly hotel rates since switching from a local travel agency managing bookings. That adds up to more than \$100,000 every 6 months.

2. Accurate billing

CLC tracks lodging costs per project so the company can accurately charge their customers for expenses incurred. Fewer costs end up in company overhead.

3. Convenient booking

About 65% of the company’s hotel bookings are handled by office staff. CLC’s online booking process makes it easy — especially when booking rooms on the fly — and CLC can book rooms on Freije-RSC’s behalf to free up staff time.

