



CLC LODGING

CASE STUDY

“ The money we save with CLC allows us to invest in other projects. ”

Robin McNutt, Mid-American Machine & Equipment



Mid-American Machine & Equipment Inc. supports the rubber and plastics industry with trained technicians and technical expertise to keep machines running nationwide. The Kansas-based company turned to CLC more than 10 years ago to help their bottom line.

THE CHALLENGE

THE CLC SOLUTION



Lodging costs were hard to control and one of the company’s biggest expenses

Mid-American Machine & Equipment saves an average of 18% on lodging costs through CLC’s pre-negotiated hotel rates



Finding hotels and budget-friendly rates on online booking sites was time consuming

A simplified booking solution makes it easy to login, select the destination and choose from a company-specific hotel directory



Multiple invoices from multiple hotels made travel reconciliation difficult and inefficient

Consolidated invoicing and streamlined payments make for a timely, accurate reconciliation process



CLC LODGING

1.866.369.4755 | clclodging.com

600,000+

Travelers Supported

\$400 Million+

Savings for Our Members Annually

17 Million

Annual Nights Booked