



**CLC LODGING**

CASE STUDY

**“ The money we save with CLC allows us to invest in other projects. ”**

*Robin McNutt, Mid-American Machine & Equipment*



*Mid-American Machine & Equipment Inc. supports the rubber and plastics industry with trained technicians and technical expertise to keep machines running nationwide. The Kansas-based company turned to CLC more than 10 years ago to help their bottom line.*

## THE CHALLENGE

## THE CLC SOLUTION



Lodging costs were hard to control and one of the company’s biggest expenses

Mid-American Machine & Equipment saves an average of 18% on lodging costs through CLC’s pre-negotiated hotel rates



Finding hotels and budget-friendly rates on online booking sites was time consuming

A simplified booking solution makes it easy to login, select the destination and choose from a company-specific hotel directory



Multiple invoices from multiple hotels made travel reconciliation difficult and inefficient

Consolidated invoicing and streamlined payments make for a timely, accurate reconciliation process



**CLC LODGING**

1.866.369.4755 | [clclodging.com](http://clclodging.com)

**600,000+**

Travelers Supported

**\$400 Million+**

Savings for Our Members Annually

**17 Million**

Annual Nights Booked