

*"CLC has helped us reduce lodging costs and pass on that savings to our clients."*

**Jenny Cox**  
Senior Operations Manager  
All Medical Personnel



[www.allmedstaffing.com](http://www.allmedstaffing.com)



## All Medical Personnel

- Nationwide locum tenens and healthcare professionals staffing business with offices located in Hollywood, Florida and Dallas, Texas
- Provides temporary, temp-to-hire, direct hire physicians, clinical, technical and administrative staff for the healthcare industry

### Challenge

Providing a fluctuating mobile healthcare staff with lodging accommodations is a huge undertaking. "In our business, we're on-boarding about 1,000 new candidates a week," says Jenny Cox, Senior Operations Manager for All Medical Personnel.

With a continuous flood of new hires, the administrative work is considerable. It was important for All Medical Personnel to decrease the time spent on researching and negotiating lodging for their traveling workforce. They also needed a way to streamline the lodging check-in and accounting process.

Another pressing issue was finding consistent, reasonable rates for their clients without sacrificing hotel quality for their employees. Typically, the receiving organization is responsible for paying for the travelling expenses of the temporary worker, and expects the staffing business to deliver value for the cost.

### Workforce Lodging Solution

All Medical Personnel became clients of CLC Lodging in 2010 and immediately saw savings, thanks to the deeply discounted hotel rates CLC negotiates for its clients. "We were able to cut our lodging costs. All our travel costs are passed on

to the client," said Cox. "Offering a lower rate gives us a competitive edge in our industry."

All Medical Personnel's administrative team significantly reduced time spent on lodging administration. With a network of 10,000+ familiar name-brand and leading independent hotels, booking rooms became a snap. CLC's dedicated hotel-negotiating team ensures that All Medical Personnel receives, and will continue to receive, a rate that reflects CLC's purchasing power of 9 million room nights a year for its clients.

All Medical Personnel also appreciates how easy it is to monitor and access their account via CLC's Web site. "It's nice having the online portal to access our account," said Cox. "We're never in the dark with this feature."

Checking in multiple staff members went from being an administrative headache to a simple process. "The crew fax is a handy way to check our staff in," said Cox.

All Medical Personnel benefits from CLC's 24x7x365 Traveler Support Center which is always available to answer traveler's questions or deal with any issues on the road. They field calls and questions that would previously would have gone to All Medical Personnel – further freeing up staff time to work on other priorities.